

**Court File No. CV-19-616077-00CL**

**Imperial Tobacco Canada Limited and  
Imperial Tobacco Company Limited**

**SIXTEENTH REPORT OF THE MONITOR**

**September 20, 2023**

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**ONTARIO  
SUPERIOR COURT OF JUSTICE  
(COMMERCIAL LIST)**

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*,  
R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF  
IMPERIAL TOBACCO CANADA LIMITED AND IMPERIAL TOBACCO COMPANY  
LIMITED

**SIXTEENTH REPORT TO THE COURT  
SUBMITTED BY FTI CONSULTING CANADA INC.,  
IN ITS CAPACITY AS MONITOR**

**A. GENERAL**

1. This Report addresses Imperial's Motion for a Stay Extension returnable September 27, 2023 and various other issues.
2. In this Report, unless otherwise defined, all capitalized terms shall have the respective meanings specified in the glossary attached to this Report as Appendix "A". The first instance of each capitalized term, if defined in the glossary, is bookmarked to the glossary.

**B. INTRODUCTION**

3. The principal purpose of these CCAA Proceedings and their related Chapter 15 Proceedings is to restructure and compromise Imperial's liabilities; specifically, the liabilities arising from the Tobacco Claims, including the Quebec Appeal Judgment.
4. The Initial Order in these CCAA Proceedings was issued by the Court on March 12, 2019, amended and restated on April 5, 2019, further amended and restated on April 25, 2019, and updated by written endorsement on March 6, 2020. On April 17, 2019, the U.S. Bankruptcy Court issued the Foreign Recognition Order recognizing the CCAA Proceedings as the main proceedings and staying proceedings against ITCAN in the United States.

5. A list of the Orders issued by the Court and the U.S. Bankruptcy Court in these CCAA Proceedings can be found in Appendix “B” to this Report.

### **C. BACKGROUND**

6. Imperial is the largest distributor of Tobacco Products in Canada. It operates two businesses: tobacco and logistics. The tobacco business includes the marketing and sale of Tobacco Products and Vapour Products. The logistics business distributes Tobacco Products and Vapour Products for tobacco manufacturers along with certain non-tobacco products.
7. Imperial is highly integrated with BAT and its affiliates. It benefits from a wide range of services, licences, and rights that certain BAT affiliates provide. These services and functions have been and continue to be vital to Imperial’s business.
8. Further information regarding these CCAA Proceedings and a background on Imperial have been provided in previous Monitor’s Reports.
9. All Court materials filed and orders issued in these CCAA Proceedings and the related Chapter 15 Proceedings are available on the Monitor’s website at: <http://cfcanada.fticonsulting.com/imperialtobacco>.

### **D. TERMS OF REFERENCE AND DISCLAIMER**

10. In preparing this Report, the Monitor has relied upon certain financial information and forecasts prepared by Imperial as well as discussions and correspondence with senior management and advisors to Imperial, amongst others. The Monitor has not audited or otherwise attempted to verify the accuracy or completeness of this information. Accordingly, the Monitor expresses no opinion or other form of assurance respecting the information contained in this Report or relied on in its preparation. Forward-looking financial information reported or relied upon in preparing this Report is based on Imperial management’s assumptions regarding future events. Actual results may diverge from such forecasts, and these variations may be material.

11. Unless otherwise stated, all monetary amounts contained herein are expressed in Canadian Dollars.
12. This Report should be read in conjunction with the September 2023 Thauvette Affidavit, which can be found [here](#).

**E. PURPOSE OF THIS REPORT**

13. The purpose of this Report is to provide the Court with information regarding:
  - i. an update on the Mediation;
  - ii. Imperial's business activities, industry developments, and trends impacting Imperial's business;
  - iii. Imperial's budget to actual cash-flow results for the 26-week period ending September 3, 2023;
  - iv. the Cash Flow Forecast for the 30-week period commencing the week of September 4, 2023, through the week of March 25, 2024;
  - v. the activities of the Monitor and its counsel since March 22, 2023, the date of the Fifteenth Report;
  - vi. Imperial's request for an order extending the Stay of Proceedings up to and including March 29, 2024; and
  - vii. the Monitor's comments and recommendations in respect of the foregoing matters.

**F. UPDATE ON COURT PROCEEDINGS**

14. On March 28, 2023, the Court heard a motion seeking the extension of the Stay of Proceedings and, on March 30, 2023, issued the September 2023 Stay Extension Order, which extended the Stay Period to September 29, 2023. A copy of the September 2023 Stay Extension Order can be found [here](#).

15. On June 26, 2023, the Court issued its HSF Leave Motion Endorsement denying the HSF Leave Motion, which sought leave to bring the HSF Representation Motion. The Court found, amongst other things, that (i) HSF did not act with due diligence in bringing its motions “four years” into a “well-known, ongoing Mediation”; (ii) the Future Tobacco Harm Stakeholders were already “adequately represented” in the Mediation; and (iii) the introduction of HSF into the proceedings at this late stage “would likely prejudice the progress of the CCAA Proceedings”. A copy of the HSF Leave Motion Endorsement can be found [here](#).
16. The hearing on the Motion for a Stay Extension returnable September 27, 2023 will proceed by Zoom Video Conference according to the protocol developed by counsel to the Tobacco Monitors and approved by the Court. The general public will have access to the hearing via a secure, dedicated YouTube livestream. This protocol has been served on the consolidated service list, is posted on the Monitor’s website and can be found in Appendix “C” to this Report.

## **G. UPDATE ON THE MEDIATION**

17. The Monitor continues to work with Imperial to populate the Imperial Data Room with financial and other information relevant to these CCAA Proceedings and to respond to information requests. The Imperial Data Room is accessible only to those advisors of Mediation Participants who have executed NDAs.
18. The Court-Appointed Mediator, with the assistance of the Tobacco Monitors, has continued to conduct the Mediation and engage in meaningful discussions with the Mediation Participants. The Mediation negotiations are confidential.

## **H. IMPERIAL’S BUSINESS ACTIVITIES, INDUSTRY DEVELOPMENTS AND TRENDS IMPACTING IMPERIAL’S BUSINESS**

### **(i) Changes in BAT and Imperial’s Management**

19. As discussed in the Fifteenth Report, BAT announced at the beginning of 2023 that it would be making changes to its management and adopting a new regional structure with a view to streamlining and accelerating the transformation of its business, including the

implementation of fewer but larger business units across the globe. The Monitor has been advised that the majority of the re-organization plan has now been implemented.

20. Effective April 1, 2023, Mr. Frank Silva assumed the role of Chief Executive Officer at Imperial, with previous Chief Executive Officer Ralf Wittenberg transitioning out of his existing roles with the company. Mr. Silva has occupied various executive roles in the tobacco industry and notably served as Regional Marketing Director for BAT's Asia Pacific and Middle East region (APME).

**(ii) Insolvency of Wallace & Carey Inc.**

21. Wallace & Carey Inc. ("W&C"), a party to certain long-term tobacco-product distribution contracts with Imperial, recently filed for and received, along with certain affiliates, CCAA protection pursuant to an order issued by the Alberta Court of King's Bench dated June 22, 2023. Subsequent to the filing, Imperial and W&C entered into two agreements: a receivables-settlement agreement and an agreement for the continued supply of goods and services. These agreements seek to allow the parties to continue their business relationship while W&C and its affiliates complete a restructuring under the CCAA.

**(iii) New Federal Packaging Regulations**

22. On August 1, 2023, the Canadian government promulgated the *Regulations Amending the Tobacco Products Regulations (Plain and Standardized Appearance)*, which, amongst other things, require health warnings to be labelled directly on individual cigarettes. The regulations will be implemented in phases and with different implementation timelines for manufacturers and retailers. The Monitor understands that Imperial is continuing to assess the overall financial impact of the regulations and that further disclosure will be provided as required.

**(iv) Distribution-Center Relocation**

23. Imperial is currently in the process of moving one of its distribution centers from Brampton, Ontario to Vaughan, Ontario, in order to increase operational efficiencies. The transition is expected to be completed by October 2023.

**(v) Quebec Ban on Flavoured Vape Products**

24. On August 2, 2023, the Quebec government published new regulations under the *Regulation under the Tobacco Control Act* that will prohibit the sale of flavoured vaping products in the province. These regulations come into effect on October 31, 2023. As a result, Imperial will write off certain “Vuse” Vapour Products held in inventory totaling approximately \$8 million. This amount will then be recharged to Imperial’s affiliate Nicoventures under the DSA. As a result, there will be no financial impact on Imperial.

**(vi) Vuse Store Openings**

25. As discussed in the Fifteenth Report, Imperial operates Vuse retail stores. As of the date of this Report, ITCAN operates eight Vuse stores. While the Fifteenth Report noted that more store openings were anticipated in 2023, ITCAN no longer plans to open additional Vuse stores this year.

**(vii) Approval and Roll-Out of “Zonnic” Product**

26. On July 13, 2023, Health Canada approved “Zonnic”, Nicoventures’ non-tobacco nicotine pouch, for sale in Canada as a nicotine replacement product. Imperial anticipates launching Zonnic in Canada in the fourth quarter of 2023. Imperial’s marketing and distribution of Zonnic will be conducted pursuant to the existing MSA and DSA with Nicoventures.

**(viii) Data Breach Incident**

27. Imperial has advised the Monitor that in August 2023 it experienced a data breach on one of its IT application platforms. An internal investigation is currently ongoing with the support of the BAT Group to establish the facts surrounding this data breach. As of the date of this Report, no material financial impact is expected as a result of the incident.

**I. ENVIRONMENTAL RISK ASSESSMENT OF AYLMEYER PROCESSING PLANT**

28. As previously discussed in the Thirteenth Report, on November 14, 2018, the Ministry of the Environment, Conservation and Parks accepted ITCAN’s risk assessment report on Area 101 at 259 Elm Street in Aylmer, Ontario. ITCAN committed to installing a soil cover



over the pesticide-contaminated soils at the site. The estimated cost of completing this work, which was delayed due to the COVID-19 Pandemic, is approximately \$600,000. Subject to the results of ongoing soil testing, the work is now anticipated to begin in the fourth quarter of 2023.

**J. RECEIPTS AND DISBURSEMENTS FOR THE 26-WEEK PERIOD ENDING SEPTEMBER 3, 2023**

29. Imperial's cash balance as of the week ended September 3, 2023 was \$3,651 million, as compared to the forecasted cash balance of \$3,434 million. The actual net cash flows of Imperial were approximately \$538 million, as compared to the forecasted net cash inflow of \$338 million over the 26-week period resulting in a positive variance of \$200 million, as explained below:

VARIANCE REPORT	Actuals	Forecast	Variance
<i>(CAD\$ in thousands)</i>	<b>For the 26-week period ending Sep 03, 2023</b>		
<b>RECEIPTS</b>			
Trade Receipts	2,254,123	2,118,452	135,672
<b>DISBURSEMENTS</b>			
<i>Operating Disbursements</i>			
Taxes and Levies	(1,371,124)	(1,388,006)	16,882
Operations	(408,147)	(441,836)	33,690
<i>Total Operating Disbursements</i>	(1,779,271)	(1,829,843)	50,572
<b>OPERATING CASH FLOWS</b>	<b>474,853</b>	<b>288,609</b>	<b>186,244</b>
<i>Financing Disbursements</i>			
Interest and Related Fees on Existing Facilities	69,615	54,762	14,853
<i>Restructuring Disbursements</i>			
Professional Fees	(6,167)	(5,688)	(479)
<b>NET CASH FLOWS</b>	<b>538,301</b>	<b>337,683</b>	<b>200,618</b>
<b>CASH</b>			
Beginning Balance	3,096,164	3,096,164	-
Net Cash Inflows / (Outflows)	538,301	337,683	200,618
Foreign Exchange Gain / (Loss)	16,151	-	16,151
<b>ENDING CASH</b>	<b>3,650,616</b>	<b>3,433,847</b>	<b>216,769</b>

30. The significant budget to actual variances and corresponding explanations are as follows:
- i. *trade receipts*: positive variance of \$136 million, or 6.4% against the forecast, primarily driven by higher-than-forecasted sales of \$110 million and higher-than-forecast price increases of \$26 million. Imperial experienced a volume decline of 11.5% for cigarettes whereas the cash flow forecast assumed a volume decline of 14.9% during the reporting period.
  - ii. *taxes and levies*: positive variance of \$17 million, or 1.2% against the forecast, driven by provincial tobacco tax payments.

- iii. *operating disbursements*: positive timing variance of \$34 million, that consists of a \$17 million positive variance relating to timing of disbursements for trade suppliers that are expected to reverse in the future reporting period and a \$17 million positive variance driven by higher-than-forecast reimbursement of expenses relating to the Vapour Products in the current reporting period. These expenses were incurred in the prior reporting period and are fully reimbursed pursuant to the terms under the MSA with Nicoventures.
- iv. *interest income*: positive permanent variance of \$15 million that is driven by the higher-than-forecasted interest rate earned on funds held by Imperial as a result of the high interest rate environment.

## **K. CASH FLOW FORECAST**

- 31. Imperial, with the assistance of the Monitor, has prepared a Cash Flow Forecast for the 30-week period ending the week of March 25, 2024. The Cash Flow Forecast is attached as Appendix “D” to this Report.
- 32. During the Forecast Period, total operating receipts are forecast to be approximately \$2,329 million and total operating disbursements are forecast to be approximately \$1,985 million, resulting in a net positive operating cash flow of approximately \$344 million. In addition, Imperial forecasts interest income of approximately \$92 million in respect of cash balances on deposit in Canada and professional fee disbursements of approximately \$7 million, such that net cash inflow is forecast to be approximately \$429 million.
- 33. Although net cash flows are positive during the Forecast Period, there are 7 weeks within this period which are forecasted to have negative operating cash flows. These negative cash flows are driven by the timing of the payment of taxes and government levies due at the end of each month. Cash flows in the weeks that fall on or around month-end tax payments are expected to be negative and then offset by the positive cash flows during the remainder of the month.

34. The Monitor has reviewed the Cash Flow Forecast to the standard required of a Court-appointed monitor by Section 23(1)(b) of the CCAA. Section 23(1)(b) requires a monitor to review the debtor's cash flow statement as to its reasonableness and to file a report with the court on the monitor's findings. The Canadian Association of Insolvency and Restructuring Professionals' Standards of Professional Practice include a standard for a monitor fulfilling its statutory responsibilities under the CCAA in respect of its report on the Cash Flow Forecast.
35. In accordance with the standard, the Monitor's review of the Cash Flow Forecast consisted of inquiries, analytical procedures and discussions related to the Cash Flow Forecast and its underlying assumptions. The Monitor's procedures with respect to the assumptions were limited to evaluating whether they were consistent with the purpose of the Cash Flow Forecast. The Monitor also reviewed the support provided by Imperial's management for the assumptions and the preparation and presentation of the Cash Flow Forecast.
36. Based on the Monitor's review, nothing has come to its attention that causes it to believe, in any material respect, that:
- i. the assumptions are not consistent with the purpose of the Cash Flow Forecast;
  - ii. as at the date of this Report, the assumptions are not suitably supported and consistent with the plans of Imperial or do not provide a reasonable basis for the Cash Flow Forecast; or
  - iii. the Cash Flow Forecast does not reflect the assumptions.
37. As described in the Terms of Reference above, since the Cash Flow Forecast is based on assumptions regarding future events, actual results will diverge from the information presented even if the assumptions occur, and the variations could be material. Accordingly, the Monitor expresses no assurances as to whether the Cash Flow Forecast will be achieved. In addition, the Monitor expresses no opinion or other form of assurance with respect to the accuracy of the financial information presented in the Cash Flow Forecast or relied upon by the Monitor in preparing this Report.

38. The Cash Flow Forecast has been prepared solely for the purposes described above and may not be suitable or appropriate for other purposes.

#### **L. NEW TOBACCO AND VAPOUR REGULATIONS**

39. Tobacco Products and Vapour Products continue to come under increased scrutiny globally, resulting in stringent regulations and, in some cases, outright bans.

40. Appendix “E” to this Report summarizes the various regulatory changes related to Tobacco Products and Vapour Products that have been considered and/or implemented across Canada since the date of the Thirteenth Report.

#### **M. OVERVIEW OF THE MONITOR’S ACTIVITIES**

41. Since the date of the Thirteenth Report, the Monitor and its counsel have held numerous meetings and discussions with Imperial and its counsel to:

- i. monitor Imperial’s business activities;
- ii. monitor Imperial’s receipts and disbursements;
- iii. assist in the preparation of the Cash Flow Forecast;
- iv. prepare monthly professional fee disclosures;
- v. gather and review Information to be included in the Imperial Data Room;
- vi. address vendor and stakeholder inquiries;
- vii. evaluate a variety of legal and operational issues as they arise;
- viii. attend monthly board meetings;
- ix. review proposed capital expenditures; and
- x. further their understanding of Imperial’s business environment and the factors expected to impact its future business prospects.

42. The Monitor has also regularly attended meetings with the Court-Appointed Mediator and the Mediation Participants and has provided the Court-Appointed Mediator with information necessary to advance the Mediation.
43. The Tobacco Monitors and their counsel have met regularly to discuss ongoing matters including the Mediation, reviewing Information to be included in the Applicants' Data Rooms, procedural aspects of these CCAA Proceedings and the relief sought herein.

**(i) Litigation Update**

44. The Monitor is aware of, and has been monitoring, various ancillary litigation matters and information requests involving or respecting Imperial which arose subsequent to the initiation of the CCAA Proceedings and the implementation of the Stay of Proceedings. The Monitor believes that Imperial has been acting in good faith with respect to such matters, addressing the litigation on a case-by-case basis and apprising the Monitor of the actions it intends to take ahead of time. The amounts at issue have largely been immaterial.

**(ii) Professional Fee Disclosure**

45. Pursuant to the Professional Fee Disclosure Order, the Monitor continues to provide to the Quebec Litigation Plaintiffs and other parties who requested such information a summary, broken down by firm, of the restructuring fees incurred on or after March 12, 2019, and paid to the CCAA Professionals each month.

**N. STAY OF PROCEEDINGS**

46. Imperial is seeking an extension of the Stay Period up to and including March 29, 2024 to allow it, with the assistance of the Monitor to:
- i. operate its business in the ordinary course; and
  - ii. engage in the Mediation and work towards a solution for the benefit of all stakeholders in respect of the Tobacco Claims.
47. The Monitor supports an extension of the Stay Period up to and including March 29, 2024 for the following reasons:

- (a) Imperial is acting in good faith and with due diligence;
- (b) Imperial is continuing to engage meaningfully in the Mediation with the Court-Appointed Mediator;
- (c) Progress has been made in the Mediation since the last Stay Period extension hearing on March 28, 2023; and
- (d) the Cash Flow Forecast indicates that Imperial is projected to have sufficient funding to continue to operate in the normal course throughout the proposed extension to the Stay of Proceedings.

The Monitor respectfully submits this Sixteenth Report.

Dated this 20th day of September 2023.



**FTI Consulting Canada Inc.**

in its capacity as Monitor of Imperial Tobacco Canada Limited and Imperial Tobacco Company Limited, and not in its personal capacity.

## APPENDIX “A” GLOSSARY

“**Applicants**” means, collectively, Imperial, JTIM and Rothmans.

“**BAT**” means British American Tobacco p.l.c., a public company listed on the London Stock Exchange.

“**BAT Group**” means, collectively, British American Tobacco p.l.c., B.A.T. International Finance p.l.c., B.A.T Industries p.l.c., British American Tobacco (Investments) Limited, Carreras Rothmans Limited or entities related to or affiliated with them other than Imperial and the ITCAN Subsidiaries.

“**BAT Mexico**” means British American Tobacco Mexico S.A. de C.V.

“**Cash Flow Forecast**” means the cash flow forecast of Imperial’s receipts and disbursements for the 30-week period commencing the week of March 6, 2023, and continuing through the week of September 25, 2023.

“**CCAA**” means the *Companies’ Creditors Arrangement Act*, R.S.C., 1985, c. C-36, as amended.

“**CCAA Proceedings**” means Court File No. CV-19-616077-00CL commenced by Imperial under the CCAA.

“**CCAA Professionals**” means the Monitor, counsel to the Monitor, counsel to Imperial, and any financial advisor Imperial has retained in connection with these CCAA Proceedings, except for any financial advisor in respect of whose work Imperial properly asserts solicitor-client, settlement, litigation or other privilege.

“**Chapter 15 Proceedings**” means the proceedings commenced by ITCAN on March 13, 2019, for relief under Chapter 15 of the U.S. Bankruptcy Code.

“**Comeback Motion**” means the Comeback Motion, as defined in the Initial Order, which was heard on April 4, 5, 25 and 26, 2019.

“**Consortium of Provinces**” means, collectively, the Province of British Columbia, the Province of Manitoba, the Province of New Brunswick, the Province of Nova Scotia, the Province of Prince Edward Island and the Province of Saskatchewan, in each province’s capacity as a plaintiff in the HCCR Claims.

“**Court**” means the Ontario Superior Court of Justice (Commercial List).

“**Court-Appointed Mediator**” means the Honourable Warren K. Winkler K.C., acting as an officer of the Court and as a neutral third party to mediate a pan-Canadian global settlement in the context of these Tobacco CCAA Proceedings.

“**COVID-19 Pandemic**” means the global pandemic caused by the novel coronavirus.



“**Data Rooms**” means data rooms containing Information in respect of the Applicants which are responsive to requests submitted by Mediation Participants, and as well as other information, which the Tobacco Monitors considered relevant.

“**Deloitte**” means Deloitte Restructuring Inc.

“**DSA**” means the Vype Product Distribution Agreement between ITCAN and Nicoventures Trading Limited, an affiliate of ITCAN.

“**Eighth Report**” means the eighth report of the Monitor filed on September 22, 2020.

“**Eleventh Report**” means the eleventh report of the Monitor filed on March 15, 2022.

“**Excluded Claims**” means the claims excluded from the definition of TRW Claimants as described in paragraph 26 of Appendix “C” to the Sixth Report.

“**EY**” means Ernst & Young Inc.

“**Fifth Report**” means the report filed by the Monitor on September 25, 2019.

“**First Report**” means the report filed by the Monitor on April 3, 2019 in connection with the relief sought at the Comeback Motion.

“**Flintkote**” means the Flintkote Company.

“**Flintkote Issue**” means the lawsuit brought against ITCAN in respect of certain distributions received by ITCAN from Flintkote (a previous indirect subsidiary of a predecessor of ITCAN) and legal expenses related to same, as more fully described in the Tenth Report.

“**Forecast Period**” means the 30-week period commencing the week of September 4, 2023 through the week of March 25, 2024.

“**Fourth Report**” means the report filed by the Monitor on June 24, 2019.

“**Fourteenth Report**” means the report filed by the Monitor on March 14, 2023.

“**Fifteenth Report**” means the report filed by the Monitor on March 22, 2023.

“**FTI**” means FTI Consulting Canada Inc.

“**Future Tobacco Harm Stakeholders**” as defined in the HSF Representation Motion, means those individuals who will buy and use tobacco products (or be exposed to the use of tobacco products) subsequent to the commencement of the CCAA Proceedings.

“**Genstar**” means Genstar Corporation, a subsidiary of ITCAN.

“**HCCR Claims**” means the claims started by each of the Provinces under each Province’s health care cost recovery legislation, to recover health care costs associated with smoking and the use of Tobacco Products.

“**HSF**” means the Heart and Stroke Foundation of Canada.

“**HSF Leave Motion Endorsement**” means a judgment issued by the Court on June 26, 2023 denying the HSF Leave Motion seeking leave to bring the HSF Representation Motion.

“**HSF Leave Motion**” means a motion brought by HSF returnable April 14, 2023 for leave to bring the HSF Representation Motion.

“**HSF Representation Motion**” means a motion brought by HSF dated September 19, 2022, seeking the appointment of Tyr LLP as representative counsel for the Future Tobacco Harm Stakeholders.

“**HSF Representation Motion Leave Hearing Order and Endorsement**” means an order and endorsement issued by the Court on February 14, 2023, setting a hearing date of April 14, 2023 for the hearing respecting leave to bring the HSF Representation Motion.

“**Imperial**” means, collectively, ITCAN and ITCO.

“**Imperial Data Room**” means a data room containing Information in respect of Imperial.

“**Information**” means common categories of information in respect of the Applicants which are responsive to requests submitted by Mediation Participants, as well as other information which the Tobacco Monitors considered relevant.

“**Initial Order**” means the initial order granted by the Court on March 12, 2019, as amended and restated as of April 5, 2019 and further amended and restated as of April 25, 2019 and updated by written endorsement on March 6, 2020, which authorized, among other things, the Stay of Proceedings and FTI’s appointment as Monitor of Imperial’s CCAA Proceedings.

“**ITCAN**” means Imperial Tobacco Canada Limited.

“**ITCAN Subsidiaries**” means Imperial Tobacco Services Inc., Imperial Tobacco Products Limited, Marlboro Canada Limited, Cameo Inc., Medallion Inc., Allan Ramsay and Company Limited, John Player & Sons Ltd., Imperial Brands Ltd., 2004969 Ontario Inc., Construction Romir Inc., Genstar, Imasco Holdings Group, Inc., ITL (USA) limited, Genstar Pacific Corporation, Imasco Holdings Inc., Southward Insurance Ltd., Liggett & Myers Tobacco Company of Canada Limited or entities related to or affiliated with them other than Imperial and the BAT Group.

“**ITCO**” means Imperial Tobacco Company Limited.

“**JTIM**” means JTI-Macdonald Corp.

“**JTIM Group**” means the entities currently or formerly related to or affiliated with JTIM.

“**March 2021 Stay Extension Order**” means an Order of the Court, dated September 29, 2020, extending the length of the Stay of Proceedings to March 31, 2021.

“**March 2022 Stay Extension Order**” means an Order of the Court, dated September 27, 2021, extending the length of the Stay of Proceedings to March 31, 2022.

“**March 2023 Stay Extension Order**” means an Order of this Court, dated September 29, 2022, extending the length of the Stay of Proceedings to March 31, 2023.

“**March 2023 Thauvette Affidavit**” means the Affidavit of Eric Thauvette, Vice President and Chief Financial Officer of ITCAN, sworn March 16, 2023.

“**March 2020 Stay Extension Order**” means an Order of the Court, dated October 8, 2019, extending the length of the Stay of Proceedings to March 12, 2020.

“**Mediation**” means the mediation process conducted by the Court-Appointed Mediator.

“**Mediation Participants**” means the Applicants, the Consortium of Provinces, the Provinces of Alberta, Newfoundland and Labrador, Ontario, and Quebec, the Quebec Litigation Plaintiffs, the TRW Claimants represented by Wagners, the “tobacco light class action plaintiffs”, and the Tobacco Growers’ Marketing Board.

“**Monitor**” means FTI Consulting Canada Inc.

“**Monitor’s Reports**” means collectively, the Pre-Filing Report, the First Report, the Second Report, the Third Report, the Fourth Report, the Fifth Report, the Sixth Report, the Seventh Report, the Eighth Report, the Ninth Report, the Tenth Report, the Eleventh Report, the Twelfth Report, the Thirteenth Report, the Fourteenth Report, the Fifteenth Report, and this Report.

“**MSA**” means the Supply of Marketing Services Agreement between ITCAN and Nicoventures Trading Limited, an affiliate of ITCAN.

“**New Excise Act Security Order**” means the order issued on July 11, 2022, authorizing ITCAN to post security as required by certain amendments to the Excise Act and to take any steps necessary to otherwise comply with the requirements of such security

“**NDA**” means a non-disclosure agreement for the purposes of gaining access to the Data Rooms.

“**Ninth Report**” means the report filed by the Monitor on March 19, 2021.

“**October Endorsement**” means an Endorsement of the Court, dated October 18, 2019, providing reasons for the March 2020 Stay Extension Order and the deferment of the issue of certain payments to BAT Mexico.

“**PMI Group**” means Philip Morris International Inc. and all entities related to or affiliated with it, other than Rothmans.

**“Pre-Filing Report”** means the report filed by the Monitor on March 12, 2019, in its capacity as proposed Monitor of Imperial, in connection with Imperial’s initial application for relief under the CCAA.

**“Professional Fee Disclosure Order”** means an order of the Court which authorized, among other things, the disclosure of the professional restructuring fees in these CCAA Proceedings by the Monitor on or before the 15<sup>th</sup> of every month, beginning with June 2019.

**“Provinces”** means all of the provinces of Canada.

**“Quebec Appeal Judgment”** means the Court of Appeal of Quebec’s decision on the appeal of the Quebec Judgment issued March 1, 2019.

**“Quebec Judgment”** means the Quebec Superior Court’s judgment on the “Letourneau action” and the “Blais action” released on May 27, 2015 and corrected on June 9, 2015.

**“Quebec Litigation Plaintiffs”** means, collectively, the representative plaintiffs and the certified class members in each of the “Letourneau action” and the “Blais action”, as described in the March 12, 2019 Thauvette Affidavit.

**“Quebec Tobacco Tax”** means the new tax on the purchase and sale of tobacco products introduced in the Province of Quebec, which came into effect on February 9, 2023.

**“Report”** means this Sixteenth Report of the Monitor filed on September 20, 2023.

**“Representative Counsel Order”** means the order by the Court on December 9, 2019, appointing Wagners as representative counsel to the TRW Claimants.

**“Rothmans”** means Rothmans Benson & Hedges Inc.

**“Second Amended and Restated Initial Order”** means the Initial Order, as amended and restated as of April 25, 2019.

**“Second Report”** means the report filed by the Monitor on April 24, 2019.

**“September 2021 Stay Extension Order”** means an order of the Court, dated March 30, 2021, extending the length of the Stay of Proceedings to September 30, 2021

**“September 2022 Stay Extension Order”** means an order of the Court, dated September 29, 2022, extending the length of the Stay of Proceedings to March 31, 2023.

**“September 2023 Stay Extension Order”** means an order of the Court, dated March 30, 2023, extending the length of the Stay of Proceedings to September 29, 2023.

**“September 2023 Thauvette Affidavit”** means the Affidavit of Eric Thauvette, Vice President and Chief Financial Officer of ITCAN, sworn September 13, 2023.

**“Seventh Report”** means the report filed by the Monitor on February 13, 2020.

“**Shapiro**” means Daniel Shapiro Legal Professional Corporation.

“**Sixth Report**” means the report filed by the Monitor on November 26, 2019.

“**Stay of Proceedings**” means the stay of proceedings during the Stay Period in favour of Imperial and their non-applicant subsidiaries, including Liggett & Meyers Tobacco Company of Canada Limited, as well as a limited stay in favour of BAT and certain BAT affiliates.

“**Stay Period**” means the term of the Stay of Proceedings, to March 31, 2023.

“**Tenth Report**” means the report filed by the Monitor on September 20, 2021.

“**Third Report**” means the report filed by the Monitor on May 13, 2019.

“**Thirteenth Report**” means the report filed by the Monitor on September 23, 2022.

“**Tobacco CCAA Proceedings**” means these CCAA Proceedings, Court File No. 19-CV-615862-00CL commenced by JTIM under the CCAA and Court File No. CV-19-616779-00CL commenced by Rothmans under the CCAA.

“**Tobacco Claims**” means all claims brought or that could be brought under applicable law against the Applicants in relation to the development, manufacturing, production, marketing, advertising of, any representations made in respect of, the purchase, sale, and use of, or exposure to, the Tobacco Products.

“**Tobacco Monitors**” means, collectively, the Monitor, EY in its capacity as monitor for Rothmans, and Deloitte in its capacity as monitor for JTIM.

“**Tobacco Products**” means tobacco or any product made or derived from tobacco or containing nicotine that is intended for human consumption, including any component, part, or accessory of or used in connection with a tobacco product, including cigarettes, cigarette tobacco, roll your own tobacco, smokeless tobacco, and any other tobacco or nicotine delivery systems and shall include materials, products and by-products derived from or resulting from the use of any tobacco products, but does not include heat-not-burn tobacco products or Vapour Products.

“**Tobacco-Related Wrongs**” means all claims or causes of action in respect of: (i) the development, manufacture, production, importation, marketing, advertising, distribution, purchase or sale of Tobacco Products; (ii) the historical or ongoing use of or exposure to Tobacco Products; or (iii) any representation in respect of Tobacco Products, including, without limitation, claims for contribution or indemnity, personal injury or tort damages, restitutionary recovery, non-pecuniary damages or claims for recovery grounded in provincial consumer protection legislation, but does not include the Excluded Claims.

“**TRW Claimants**” means all individuals (including their respective successors, heirs, assigns, litigation guardians and designated representatives under applicable provincial family law legislation) who assert or may be entitled to assert a claim or cause of action as against one or more of the Applicants, the ITCAN subsidiaries, the BAT Group, the JTIM Group or the PMI Group,

or persons indemnified by such entities, in respect of Tobacco-Related Wrongs in Canada, or in the case of the Applicants, anywhere else in the world.

“**Twelfth Report**” means the twelfth report of the Monitor filed on July 8, 2022.

“**U.S.**” means the United States of America.

“**U.S. Bankruptcy Code**” means title 11 of the United States Code.

“**U.S. Bankruptcy Court**” means the United States Bankruptcy Court for the Southern District of New York.

“**U.S. Counsel**” means Morgan, Lewis & Bockius LLP, U.S. counsel to the Monitor.

“**Vapour Products**” means potential reduced risk, rechargeable, battery-powered devices that heat liquid formulations – e-liquids – to create a vapour which is inhaled, and which are sold under the tradename of Vype/Vuse.

“**Wagners**” means The Law Practice of Wagner & Associates, Inc.

## **APPENDIX “B” ORDERS**

Please see below for a description of the orders issued by the Court and the U.S. Bankruptcy Court in these CCAA Proceedings.

### **1. Initial Order:**

The Initial Order of the Ontario Superior Court of Justice (Commercial List) made on March 12, 2019, as amended and restated as of April 5, 2019 and further amended and restated as of April 25, 2019, pursuant to which:

- (a) Imperial was granted an initial stay of proceedings under the CCAA until April 11, 2019; and
- (b) FTI was appointed as the Monitor.

A copy of the Initial Order can be found [here](#).

### **2. Comeback Motion:**

The Comeback Motion was heard on April 4 and 5, 2019. Following the Comeback Motion:

- (a) the Court issued an order dated April 5, 2019 extending the Stay of Proceedings to June 28, 2019, a copy of which can be found [here](#);
- (b) the Court issued the Insurance Lift-Stay Order dated April 5, 2019, partially lifting the Stay of Proceedings to allow the Quebec Litigation Plaintiffs to seek the approval of certain insurance settlements, a copy of which can be found [here](#); and
- (c) the Court issued an order dated April 5, 2019 amending and restating the Initial Order and appointing Hon. Warren K. Winkler, Q.C. as the Court-Appointed Mediator, a copy of which can be found [here](#).

### **3. Foreign Recognition Order:**

On April 17, 2019, the U.S. Bankruptcy Court issued the Foreign Recognition Order recognizing the CCAA Proceedings as the main proceedings and staying proceedings against ITCAN in the United States. The Foreign Recognition Order can be found [here](#).

### **4. Second Amended and Restated Initial Order:**

The Second Amended and Restated Initial Order was issued following the continuation of the Comeback Motion on April 25 and 26, 2019, a copy of which can be found [here](#).

**5. Representation Order:**

On April 25, 2019, the Court issued the Representation Order appointing Ari Kaplan of Kaplan Law as representative counsel to Robert M. Brown and George A. Foster, the court-appointed representatives of all persons with entitlements under certain retirements plans, including survivors and beneficiaries of such persons and any other person under the Representation Order. A copy of the Representation Order can be found [here](#).

**6. Order to Amend the Ontario Claim:**

On April 29, 2019, the Court issued the Order to Amend the Ontario Claim, partially lifting the Stay of Proceedings to permit the Province of Ontario to seek leave to amend its Amended Fresh as Amended Statement of Claim in the proceedings related to Ontario's HCCR Claims. A copy of the Order to Amend the Ontario Claim can be found [here](#).

**7. Notice Procedure Order:**

On May 14, 2019, the Court issued the Notice Procedure Order, which among other things, appointed Vivian Bennan-Dolezar as an additional representative to the represented parties under the Representation Order and approved the form and manner of notice of the Settlement Approval Hearing to such represented parties. A copy of the Notice Procedure Order can be found [here](#).

**8. Professional Fee Disclosure Order:**

The Professional Fee Disclosure Order was issued on May 14, 2019 and can be found [here](#).

**9. Communication and Confidentiality Protocol Endorsement:**

On May 24, 2019, the Court issued the Communication and Confidentiality Protocol Endorsement, pursuant to which the Court approved the communication and confidentiality protocol as between the Court and the Court-Appointed Mediator. A copy of the Communication and Confidentiality Protocol Endorsement can be found [here](#).

**10. Clarification of Insurance Lift-Stay Order:**

On May 31, 2019, the Court issued the Clarification of Insurance Lift-Stay Order which clarified the scope of the Insurance Lift-Stay Order. A copy of the Clarification of Insurance Lift-Stay Order can be found [here](#).

**11. October Stay Extension Order:**

The October Stay Extension Order was issued on June 26, 2019 and extended the Stay of Proceedings to October 4, 2019. A copy of the October Stay Extension Order can be found [here](#).

**12. Genstar Settlement Approval Order:**

The Genstar Settlement Approval Order was issued on June 26, 2019, approving, among other things (i) the settlement entered into on April 25, 2019 between ITCAN and Robert M. Brown and



George A. Foster, as representatives in respect of those certain retirement plans; and (ii) the distribution of the proceeds of such settlement among all persons with entitlements under certain retirements plans, including survivors and beneficiaries of such persons and any other person under the Representation Order. A copy of the Genstar Settlement Approval Order can be found [here](#).

**13. Order Appointing a Financial Advisor to the Court-Appointed Mediator:**

The Order Appointing a Financial Advisor to the Court-Appointed Mediator was issued on June 27, 2019, which appointed Alvarez & Marsal Canada Inc. as the financial advisor to the Court-Appointed Mediator. A copy of the Order Appointed a Financial Advisor to the Court-Appointed Mediator can be found [here](#).

**14. Court-to-Court Communications Order:**

On July 9, 2019, the Court issued the Court-to-Court Communications Order, approving court-to-court communications between the Court, the U.S. Bankruptcy Court and any other court in any province or territory of Canada. A copy of the Court-to-Court Communications Order can be found [here](#).

**15. Order Recognizing the Genstar Settlement Approval Order:**

The U.S. Bankruptcy Court granted an order recognizing the Genstar Settlement Approval Order on July 18, 2019. A copy of which can be found [here](#).

**16. Order Recognizing the Court-to-Court Communications Order:**

The U.S. Bankruptcy Court granted an order recognizing the Court-to-Court Communications Order on September 5, 2019. A copy of which can be found [here](#).

**17. March 2020 Stay Extension Order and October Endorsement:**

The March 2020 Stay Extension Order was issued on October 2, 2019 and extended the Stay of Proceedings to March 12, 2020. A copy of the March 2020 Stay Extension Order can be found [here](#). Justice McEwen released the October Endorsement on October 18, 2019 providing reasons for the March 2020 Stay Extension Order and the deferment of the issue of certain payments to BAT Mexico. A copy of the October Endorsement can be found [here](#).

**18. Representative Counsel Order:**

The Representative Counsel Order was issued on December 9, 2019 and appointed Wagners as representative counsel to the TRW Claimants. A copy of the Representative Counsel Order can be found [here](#).

**19. September Stay Extension Order:**

The September Stay Extension Order was issued on February 20, 2020 and extended the Stay of Proceedings to September 30, 2020. A copy of the September Stay Extension Order can be found [here](#).

**20. Notice Protocol Endorsement:**

The Notice Protocol Endorsement was issued on March 6, 2020 and further amended the Second Amended and Restated Initial Order by adding paragraphs to govern the notice protocol for moving and responding parties in the CCAA Proceedings. A copy of the Notice Protocol Endorsement can be found [here](#).

**21. Limited Lift of Stay Order:**

The Limited Lift of Stay Order was issued on March 16, 2020 and partially lifted the Stay of Proceedings to allow ITCAN to be added as a respondent to the application brought by the City of Ottawa bearing Court File No. 19-81809. A copy of the Limited Lift of Stay Order can be found [here](#).

**22. Consultant Order:**

The Consultant Order was issued on September 15, 2020 and appointed Shapiro as consultant to the Court-Appointed Mediator. A copy of the Consultant Order can be found [here](#).

**23. March 2021 Stay Extension Order:**

The March 2021 Stay Extension Order was issued on September 29, 2020, extending the Stay of Proceedings to March 31, 2021. A copy of the March 2021 Stay Extension Order can be found [here](#).

**24. September 2021 Stay Extension Order:**

The September 2021 Stay Extension Order was issued on March 30, 2021, extending the Stay of Proceedings to September 30, 2021. A copy of the September 2021 Stay Extension Order can be found [here](#).

**25. March 2022 Stay Extension Order:**

The March 2022 Stay Extension Order was issued on September 27, 2021, extending the Stay of Proceedings to March 31, 2022. A copy of the March 2022 Stay Extension Order can be found [here](#).

**26. September 2022 Stay Extension Order:**

The September 2022 Stay Extension Order was issued on March 22, 2022, extending the Stay of Proceedings to September 30, 2022. A copy of the September 2022 Stay Extension Order can be found [here](#).

**27. New Excise Act Security Order:**

The New Excise Act Security Order was issued on July 11, 2022, authorizing ITCAN to post security as required by certain amendments to the Excise Act in an aggregate amount not exceeding

\$5 million, and to take any steps necessary to otherwise comply with the requirements of such security. A copy of the New Excise Act Security Order can be found [here](#).

**28. March 2023 Stay Extension Order:**

The March 2023 Stay Extension Order was issued on September 29, 2022, extending the Stay of Proceedings to March 31, 2023. A copy of the March 2023 Stay Extension Order can be found [here](#).

**29. HSF Representation Motion Leave Hearing Order and Endorsement:**

The HSF Representation Motion Leave Hearing Order and Endorsement was issued by the Court on February 14, 2023, setting a hearing date of April 14, 2023 for the hearing on whether to grant the HSF Leave Motion, by which HSF seeks leave to bring the HSF Representation Motion. A copy of the endorsement in respect of the HSF Representation Motion Leave Hearing Order and Endorsement can be found [here](#). A copy of the HSF Representation Motion can be found [here](#).

**30. September 2023 Stay Extension Order:**

The September 2023 Stay Extension Order was issued on March 30, 2022, extending the Stay of Proceedings to September 29, 2023. A copy of the September 2023 Stay Extension Order can be found [here](#).

**31. HSF Leave Motion Endorsement:**

The HSF Leave Motion Endorsement was issued on June 26, 2023 denying the HSF Leave Motion, which sought leave to bring the HSF Representation Motion. A copy of the HSF Leave Motion Endorsement can be found [here](#).

**APPENDIX “C”**  
**PROTOCOL FOR MOTION BY ZOOM VIDEO CONFERENCE**

Please see attached.

## PROTOCOL FOR MOTION BY ZOOM VIDEO CONFERENCE

### Scheduling and Specific Requirements

1. Any person on the Service List that wishes to appear virtually on the motion (“**Participants**”) must register by 4:00 p.m. two (2) business days in advance of the hearing (Monday, September 25, 2023 for the motion scheduled Wednesday, September 27, 2023), by emailing Veritext Litigation Solutions Canada, Inc. (scheduling@neesonsreporting.com) and copying each Monitor’s counsel (tbarbiero@dwpv.com, sfernandes@cassels.com, nancy.thompson@blakes.com). In their email, Participants should provide contact information, including their name, the party they are acting for, their email address and phone number for the counsel slip, along with a statement regarding whether they intend to make submissions.
2. Subject to the Court’s overriding discretion over all matters, Monitors’ counsel will coordinate with Participants and the Court to develop an agenda for the hearing.
3. All material for use on the motion is to be posted on CaseLines, as more fully described in Appendix “B”.
4. Participants will appear by video. Veritext will distribute the Zoom link to Participants. Participants are not permitted to forward or share the Zoom link. No person should have access to the hearing on Zoom other than Participants. If a Participant is unable to attend by video, they should contact Monitors’ counsel. Participants should carefully review the technical requirements below.
5. Counsel are required to gown for the hearing.
6. For access by the general public, a YouTube link will be posted on each of the Monitors’ websites by 10:00 a.m. not less than two (2) business days prior to the hearing. The YouTube link will allow the general public to view a livestream of the hearing, but not participate in the hearing. For greater clarity, individuals viewing the livestream via YouTube will not be heard or seen by the Court, Judge or Participants.
7. No recording of any part of the hearing (including audio) may be made unless authorized in advance by the Court.
8. For greater certainty, notice and service requirements are set out in the Rules of Civil Procedure and the various orders and endorsements in the proceedings. For ease of reference, we have included paragraphs 58-63 of the Second Amended and Restated Initial Order dated March 8, 2019 in the JTIM proceedings, attached as Appendix “A”. It should be noted that similar

notice and service requirements have been set out in various orders and endorsements in the parallel proceedings of Imperial and RBH. Nothing in this protocol modifies or amends Orders of the Court related to service requirements, the Rules of Civil Procedure, any Commercial List Practice Direction or other applicable rules.

9. Participants will be placed into a virtual waiting room upon entering the Zoom meeting.

#### Technical Requirements for Zoom Participants

10. Participants will require a device with a working microphone and camera. The device can be a computer (desktop or laptop), tablet or smartphone. The device must be connected to an internet connection that is sufficient to send and receive video and audio.

11. Each Participant is responsible for ensuring that they have suitable equipment to participate in the hearing and that such equipment works properly. Participants must test such equipment well in advance of the scheduled hearing to ensure:

- (a) that they are familiar with how to use such equipment;
- (b) the compatibility and functioning of such equipment; and
- (c) that the remote location has adequate internet bandwidth to support the use of Zoom without interruption.

12. Each Participant is also responsible for ensuring that they are familiar with the features and operation of Zoom. Participants must ensure that they have downloaded any necessary software, and practiced using Zoom, well in advance of the scheduled hearing.

13. Counsel on Zoom should identify their display name in the following format: [First Name] [Last name], for [Client].

14. Participants should log on using the Zoom link provided approximately 30 minutes before the hearing is scheduled to begin. During this time, Participants should speak to each other to determine if there are any audio/visual/connection issues.

15. It is suggested that Participants use the “gallery view” mode, rather than the “active speaker” mode, available on Zoom.

16. It is suggested that only counsel who are making submissions turn on their cameras during the hearing.

17. Should a Participant become disconnected from Zoom or experience technical difficulties during the hearing, they should immediately inform the Court by sending an email to Veritext Litigation Solutions Canada, Inc. (scheduling@neesonsreporting.com).

18. Further participant information is included in Appendix "B."

## APPENDIX "A"

58. **THIS COURT ORDERS** that, subject to paragraph 59, all motions in this proceeding are to be brought on not less than seven (7) calendar days' notice to all persons on the Service List. Each Notice of Motion shall specify a date (the "**Return Date**") and time for the hearing.

59. **THIS COURT ORDERS** that motions for relief on an urgent basis need not comply with the notice protocol described herein.

60. **THIS COURT ORDERS** that any interested Person wishing to object to the relief sought in a motion must serve responding motion material or, if they do not intend to file material, a notice in all cases stating the objection to the motion and the grounds for such objection in writing (the "**Responding Material**") to the moving party, the Applicant and the Monitor, with a copy to all Persons on the Service List, no later than 5 p.m. on the date that is four (4) calendar days prior to the Return Date (the "**Objection Deadline**").

61. **THIS COURT ORDERS** that, if no Responding Materials are served by the Objection Deadline, the judge having carriage of the motion (the "**Presiding Judge**") may determine:

- (a) whether a hearing is necessary;
- (b) whether such hearing will be in person, by telephone or by written submissions only; and
- (c) the parties from whom submissions are required

(collectively, the "**Hearing Details**"). In the absence of any such determination, a hearing will be held in the ordinary course.



62. **THIS COURT ORDERS** that, if no Responding Materials are served by the Objection Deadline, the Monitor shall communicate with the Presiding Judge regarding whether a determination has been made by the Presiding Judge concerning the Hearing Details. The Monitor shall thereafter advise the Service List of the Hearing Details and the Monitor shall report upon its dissemination of the Hearing Details to the Court in a timely manner, which may be contained in the Monitor's next report in the proceeding.

63. **THIS COURT ORDERS** that if any party objects to the motion proceeding on the Return Date or believes that the Objection Deadline does not provide sufficient time to respond to the motion, such objecting party shall, promptly upon receipt of the Notice of Motion and in any event prior to the Objection Deadline, contact the moving party and the Monitor (together with the objecting party and any other party who has served Responding Materials, the "**Interested Parties**") to advise of such objection and the reasons therefor. If the Interested Parties are unable to resolve the objection to the timing and schedule for the motion following good faith consultations, the Interested Parties may seek a scheduling appointment before the Presiding Judge to be held prior to the Return Date or on such other date as may be mutually agreed by the Interested Parties or as directed by the Presiding Judge to establish a schedule for the motion. At the scheduling appointment, the Presiding Judge may provide directions including a schedule for the delivery of any further materials and the hearing of the contested motion, and may address such other matters, including interim relief, as the Court may see fit. Notwithstanding the foregoing, the Presiding Judge may require the Interested Parties to proceed with the contested motion on the Return Date or on any other date as may be directed by the Presiding Judge or as may be mutually agreed by the Interested Parties, if otherwise satisfactory to the Presiding Judge.

## APPENDIX “B”

1. All Participants will have their microphones muted and may only unmute their own microphones when they are addressing the Court. When parties are not muted, they must avoid making extraneous noise (including for example, typing and shuffling papers) as these noises may interfere with the hearing.
2. Participants must ensure that they participate in the Zoom hearing from a well-lit room so that they are easily visible. Participants must also ensure that no filters are active that may distort or otherwise conceal their appearance.
3. Participants must ensure that they participate in the Zoom hearing from a quiet location where they (and the Court) will not be interrupted or disturbed during the hearing.
4. All mobile devices must be turned off or put on silent mode during the hearing.
5. Participants must refrain from speaking over other Participants.
6. Participants should make submissions in accordance with the order set out in the agenda. If there is a need to make submissions out of sequence, Participants should make a request in a manner directed by the Court. The Court may ask Participants to signal when they intend to address the Court by raising their hand (either by physically raising their hand or by using the virtual “raise hand” feature in Zoom).
7. Participants must state their name and who they represent before addressing the Court.
8. Upon entry into the virtual waiting room, each Participant joining by video should identify themselves, including any person off camera that may be viewing the video feed. This also allows any audio or visual issues to be identified. Each Participant is obligated to immediately notify the presiding judge if any additional person joins them in viewing the video feed.
9. If a Participant intends to rely on any documents, the materials you intend to rely on must be served and shared on the relevant CaseLines bundle and all references during the hearing should reference the CaseLines page numbering associated with such CaseLines bundle.
10. If a party wishes to share certain documents during the hearing, the documents should be provided to the Monitors in advance so that it can be added to the agenda and a method for sharing can be set up.

**APPENDIX "D"**  
**CASH FLOW FORECAST**

Please see attached.

## Imperial Tobacco Canada Limited

CCAA Cash Flow Forecast

(CAD\$ in thousands)

Week Beginning (Monday)	4-Sep-23	11-Sep-23	18-Sep-23	25-Sep-23	2-Oct-23	9-Oct-23	16-Oct-23	23-Oct-23	30-Oct-23	6-Nov-23	13-Nov-23	20-Nov-23	27-Nov-23	4-Dec-23	11-Dec-23	
Forecast Week	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	
<b>RECEIPTS</b>																
Trade Receipts	[2]	87,836	88,871	87,395	86,376	88,076	84,700	86,929	85,595	90,161	89,028	87,266	86,881	74,635	73,773	73,155
<b>DISBURSEMENTS</b>																
<i>Operating Disbursements</i>																
Taxes and Levies	[3]	-	(72,516)	(28,397)	(29,533)	(150,820)	(35,599)	(59,564)	(3,305)	(145,217)	-	(60,094)	(26,268)	(128,415)	-	(58,520)
Operations	[4]	(8,550)	(9,637)	(11,201)	(28,227)	(11,880)	(6,632)	(5,895)	(18,639)	(11,349)	(6,171)	(5,565)	(17,527)	(35,557)	(2,155)	(8,385)
<i>Total Operating Disbursements</i>		(8,550)	(82,153)	(39,598)	(57,759)	(162,699)	(42,231)	(65,458)	(21,944)	(156,567)	(6,171)	(65,659)	(43,795)	(163,972)	(2,155)	(66,906)
<b>OPERATING CASH FLOWS</b>																
		79,286	6,719	47,797	28,616	(74,624)	42,468	21,471	63,651	(66,405)	82,857	21,606	43,086	(89,337)	71,618	6,250
<i>Financing Income</i>																
Interest and Related Fees	[5]	-	-	-	6,359	4,311	-	-	-	12,486	-	-	-	14,743	-	-
<i>Restructuring Disbursements</i>																
Professional Fees	[6]	(820)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)
<b>NET CASH FLOWS</b>																
		78,466	6,519	47,598	34,776	(70,513)	42,268	21,271	63,452	(54,119)	82,657	21,406	42,886	(74,794)	71,418	6,050
<b>CASH</b>																
Beginning Balance		3,650,616	3,729,082	3,735,601	3,783,198	3,817,974	3,747,461	3,789,730	3,811,001	3,874,452	3,820,333	3,902,990	3,924,397	3,967,283	3,892,489	3,963,907
Net Cash Inflows / (Outflows)		78,466	6,519	47,598	34,776	(70,513)	42,268	21,271	63,452	(54,119)	82,657	21,406	42,886	(74,794)	71,418	6,050
<b>ENDING CASH</b>		<b>3,729,082</b>	<b>3,735,601</b>	<b>3,783,198</b>	<b>3,817,974</b>	<b>3,747,461</b>	<b>3,789,730</b>	<b>3,811,001</b>	<b>3,874,452</b>	<b>3,820,333</b>	<b>3,902,990</b>	<b>3,924,397</b>	<b>3,967,283</b>	<b>3,892,489</b>	<b>3,963,907</b>	<b>3,969,957</b>

### Notes to the CCAA Forecast:

- [1] The purpose of this cash flow forecast is to estimate the liquidity requirements of the Company during the forecast period.
- [2] Forecast Trade Receipts include collections from the sale of tobacco-related products and other categories, net of returns, and inclusive of sales taxes. The sales forecast is based on historical sales patterns, seasonality, and current management's expectations. The cash flow forecast includes certain price increases. The Company's ability to maintain the price increase is dependent on market conditions.
- [3] Forecast Taxes and Levies disbursements reflect the remittance of the federal excise tax, provincial tobacco taxes, sales taxes, and the Company's corporate income taxes.
- [4] Forecast Operations disbursements include employee-related costs, selling, general, administrative costs and intercompany costs. Intercompany costs include costs relating to the purchase of tobacco-related products and other categories, and services including: innovation fees, consulting and advisory fees, IT-related costs, product development and testing, accounting and human resources. Included in the intercompany costs is a disbursement of \$55 million to BAT Mexico for costs associated with the retirement of certain equipment and materials that are obsolete after the implementation of the Tobacco Products Regulations (Plain and Standardized Appearance).
- [5] Forecast Interest and Related Fees reflect interest income earned net of any sundry payments relating to existing facilities.
- [6] Forecast Professional Fees include fees for the Company's Counsel, the Monitor, the Monitor's Counsel, the Company's US Counsel, the Monitor's US Counsel, the US Noticing Agent, the Court-Appointed Mediator, the Court-Appointed Mediator's Counsel and the Representative Counsel for the TRW Claimants.

## Imperial Tobacco Canada Limited

### CCAA Cash Flow Forecast

(CAD\$ in thousands)

Week Beginning (Monday)	18-Dec-23	25-Dec-23	1-Jan-24	8-Jan-24	15-Jan-24	22-Jan-24	29-Jan-24	5-Feb-24	12-Feb-24	19-Feb-24	26-Feb-24	4-Mar-24	11-Mar-24	18-Mar-24	25-Mar-24	30-Week Total	
<b>Forecast Week</b>	<b>16</b>	<b>17</b>	<b>18</b>	<b>19</b>	<b>20</b>	<b>21</b>	<b>22</b>	<b>23</b>	<b>24</b>	<b>25</b>	<b>26</b>	<b>27</b>	<b>28</b>	<b>29</b>	<b>30</b>		
<b>RECEIPTS</b>																	
Trade Receipts	[2]	96,079	117,848	54,338	60,803	51,804	53,179	60,766	63,931	62,006	67,118	70,714	72,539	73,800	72,633	80,822	<b>2,329,057</b>
<b>DISBURSEMENTS</b>																	
<i>Operating Disbursements</i>																	
Taxes and Levies	[3]	(20,233)	(91,313)	(34,799)	(42,856)	(24,507)	(34,822)	(117,472)	-	(39,585)	(14,755)	(110,595)	-	(38,246)	(17,304)	(117,051)	<b>(1,501,787)</b>
Operations	[4]	(46,894)	(7,173)	(6,885)	(8,733)	(4,260)	(41,918)	(7,813)	(5,744)	(6,090)	(48,143)	(11,083)	(5,582)	(6,042)	(29,055)	(60,785)	<b>(483,571)</b>
<i>Total Operating Disbursements</i>		(67,127)	(98,487)	(41,684)	(51,589)	(28,767)	(76,740)	(125,285)	(5,744)	(45,675)	(62,898)	(121,678)	(5,582)	(44,288)	(46,360)	(177,836)	<b>(1,985,357)</b>
<b>OPERATING CASH FLOWS</b>		<b>28,952</b>	<b>19,361</b>	<b>12,654</b>	<b>9,214</b>	<b>23,037</b>	<b>(23,560)</b>	<b>(64,519)</b>	<b>58,187</b>	<b>16,331</b>	<b>4,220</b>	<b>(50,964)</b>	<b>66,957</b>	<b>29,512</b>	<b>26,273</b>	<b>(97,014)</b>	<b>343,700</b>
<i>Financing Income</i>																	
Interest and Related Fees	[5]	-	7,450	8,029	-	-	-	15,936	-	-	-	14,946	-	-	-	7,721	<b>91,981</b>
<i>Restructuring Disbursements</i>																	
Professional Fees	[6]	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	(200)	<b>(6,611)</b>
<b>NET CASH FLOWS</b>		<b>28,753</b>	<b>26,612</b>	<b>20,484</b>	<b>9,014</b>	<b>22,837</b>	<b>(23,760)</b>	<b>(48,783)</b>	<b>57,988</b>	<b>16,132</b>	<b>4,021</b>	<b>(36,218)</b>	<b>66,757</b>	<b>29,312</b>	<b>26,073</b>	<b>(89,493)</b>	<b>429,069</b>
<b>CASH</b>																	
Beginning Balance		3,969,957	3,998,710	4,025,321	4,045,805	4,054,819	4,077,656	4,053,896	4,005,113	4,063,101	4,079,233	4,083,253	4,047,035	4,113,793	4,143,105	4,169,178	<b>3,650,616</b>
Net Cash Inflows / (Outflows)		28,753	26,612	20,484	9,014	22,837	(23,760)	(48,783)	57,988	16,132	4,021	(36,218)	66,757	29,312	26,073	(89,493)	<b>429,069</b>
<b>ENDING CASH</b>		<b>3,998,710</b>	<b>4,025,321</b>	<b>4,045,805</b>	<b>4,054,819</b>	<b>4,077,656</b>	<b>4,053,896</b>	<b>4,005,113</b>	<b>4,063,101</b>	<b>4,079,233</b>	<b>4,083,253</b>	<b>4,047,035</b>	<b>4,113,793</b>	<b>4,143,105</b>	<b>4,169,178</b>	<b>4,079,685</b>	<b>4,079,685</b>

#### Notes to the CCAA Forecast:

- [1] The purpose of this cash flow forecast is to estimate the liquidity requirements of the Company during the forecast period.
- [2] Forecast Trade Receipts include collections from the sale of tobacco-related products and other categories, net of returns, and inclusive of sales taxes. The sales forecast is based on historical sales patterns, seasonality, and current management's expectations. The cash flow forecast includes certain price increases. The Company's ability to maintain the price increase is dependent on market conditions.
- [3] Forecast Taxes and Levies disbursements reflect the remittance of the federal excise tax, provincial tobacco taxes, sales taxes, and the Company's corporate income taxes.
- [4] Forecast Operations disbursements include employee-related costs, selling, general, administrative costs and intercompany costs. Intercompany costs include costs relating to the purchase of tobacco-related products and other categories, and services including: innovation fees, consulting and advisory fees, IT-related costs, product development and testing, accounting and human resources. Included in the intercompany costs is a disbursement of \$55 million to BAT Mexico for costs associated with the retirement of certain equipment and materials that are obsolete after the implementation of the Tobacco Products Regulations (Plain and Standardized Appearance).
- [5] Forecast Interest and Related Fees reflect interest income earned net of any sundry payments relating to existing facilities.
- [6] Forecast Professional Fees include fees for the Company's Counsel, the Monitor, the Monitor's Counsel, the Company's US Counsel, the Monitor's US Counsel, the US Noticing Agent, the Court-Appointed Mediator, the Court-Appointed Mediator's Counsel and the Representative Counsel for the TRW Claimants.

## APPENDIX “E” REGULATION OF TOBACCO AND VAPOUR PRODUCTS

Please see below for a summary of the tobacco and vaping regulations that are being considered and implemented across Canada since the date of the Fifteenth Report.

### Tobacco

1. **Federal:** On August 1, 2023, the Canadian government promulgated the *Regulations Amending the Tobacco Products Regulations (Plain and Standardized Appearance)*, which, amongst other things, require health warnings to be labelled directly on individual cigarettes. The regulations will be implemented via a phased approach and with different implementation timelines for manufacturers and retailer.
2. **Federal:** On August 1, 2023, the Canadian government promulgated the *Order Amending Schedule 1 to the Tobacco and Vaping Products Act*, which permits the use of colouring agents to whiten the tipping paper of cigarettes, of light cigars where present and of tubes, where a white background for the health and warning is required.

### Vaping

1. **Quebec:** On August 2, 2023, the Quebec government published new regulations under the *Regulation under the Tobacco Control Act* that will, amongst other things, prohibit the sale of flavoured vaping products in the province. These regulations come into effect October 31, 2023.
2. **Federal:** On June 21, 2023, the Canadian government published the *Vaping Products Reporting Regulations*, which introduce a requirement to report on sales of vapour devices and consumables as well as on the ingredients used in said consumables. The first of said reports will be due on December 31, 2023, with continuing reports being due biannually.

**IN THE MATTER OF *THE COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C.1985, c. C-36, AS AMENDED AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF IMPERIAL TOBACCO CANADA LIMITED AND IMPERIAL TOBACCO COMPANY LIMITED**

Court File No. CV-19-616077-00CL

***ONTARIO***  
**SUPERIOR COURT OF JUSTICE**  
**(COMMERCIAL LIST)**

Proceeding commenced at Toronto

**SIXTEENTH REPORT OF THE MONITOR**  
**SEPTEMBER 20, 2023**

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